



September 2, 2003

MedInformatix, Inc
5777 W. Century Blvd, Suite 1700,
Los Angeles, CA 90045

Dear MedInformatix:

I just wanted to write and say thanks for your hospitality on our recent visit to California.

As you know, I have often bragged that the robustness and scalability provided by your product with its SQL database backend far exceeds anything on the market for a Cardiology group of our size. With almost 50 physicians and 4 remote locations we are constantly challenged to provide an EMR that will easily and effectively allow us to enter the volume of information that passes through our office.

As I discussed we have taken a different tact than some others in developing our Cardiology trees. The flexibility of your system allows us to streamline the number of clicks a physician or healthcare provider needs to access or enter information. Also, since your system is built on the SQL database, we can incorporate Web page technology in designing and implementing our own pages to do risk adjustment, guideline driven treatment plan pages, access to hospital data and integration with our EKG and treadmill system.

We are just about to go live with the HL7 interface to two hospitals. Nak did a great job in helping us get that going. The testing is just about complete and ALL labs ordered at both hospitals by our physicians will be input directly into the medical database. Since the UPIN number at these hospitals is different from our internal number, we had to modify slightly your notification program. Now, as the labs are downloaded automatically into the Laboratory table the physician's office is notified that there are labs to review. Since this was so easy to do we are incorporating the same messaging to notify physicians when they have EKG's or treadmills to review and when charts need to be electronically signed.

We just loaded version 5.2 and I have already color coded the "clipboard" in the EMR to display Allergies in red and Medications in green. We will begin scanning this next month and I think the fact that you now allow JPEG and GIF's will speed up that process and save us a lot of storage.

I look forward to our next get-together and the opportunity to show you some of the great things we're doing with your product. We are currently finalizing the Web based guidelines treatment plan for chest pain and acute MI and will roll out similar plans for Lipid clinic, Hypertension, CHF and arrhythmia in the next few months

Save me some sunshine for my next California trip.

Sincerely,

Bob

Robert W. Ligon
Clinical Information Officer

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