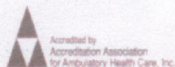


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## SAVING YOUR SIGHT.

July 1, 2003

In February 2002, Grossnickle Eye Center went live with MedInformatix Practice Management Version 4. We have been pleased with the way the software performs, especially in the areas of billing and collections. We are currently running Version 5.25.

We have two office locations. Our primary office is located in Warsaw, Indiana and our satellite office is in Mishawaka, Indiana. We have eight doctors, four ophthalmologists and four optometrists. We also host two clinics in Rochester and Plymouth, Indiana. We currently schedule approximately 4000 appointments per month and generally see 175 300 patients per day between both offices and our surgery centers

Our local area network hosts sixty workstations and our wide area network, ten. We run Medinformatix on a Gateway 7400 Server with Windows 2000 Server software. Our remote users are connected via terminal services running over a 56K line (soon to be a T1).

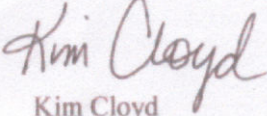
Grossnickle Eye Center is a general ophthalmology practice and we have our own ambulatory surgery center on site. Our doctors perform cataract surgeries, corneal transplants, LASIK, lid and muscle surgeries, as well as, lasers for the treatment of posterior opacity, diabetic conditions, and glaucoma.

At present we are looking forward to implementing EMR sometime in the next 18 months. We plan to do a lot of training toward that end and have a lot of staff involvement in the building of the decision trees.

Prior to implementing MedInformatix, we were on Prism, a UNIX based system. Over a two-year period our staff evaluated six software packages and had demos with four of those. A group of our staff went on a site visit to Talley Eye in Evansville and was very impressed by the software's capabilities, especially in the areas of billing, collections, and appointment scheduling flexibilities. A final decision was made to go with MedInformatix based on the following attributes:

- ✚ MedInformatix was an established company with a 15 year history.
- ✚ Appointment scheduling had the flexibility that we required.
- ✚ The software is a true Windows based application and uses SQL Server software
- ✚ The customization capability is outstanding.
- ✚ The reporting capabilities are endless.
- ✚ The practice management and electronic medical records are integrated to work seamlessly together.
- ✚ The collections module was very impressive to our billing department.
- ✚ Several other ophthalmology practices in Indiana, Talley Eye Center in Evansville and Price in Indianapolis, were using MedInformatix, affording us the opportunity to network with practices that were geographically close.
- ✚ Availability of ongoing training onsite, in the L.A. office, and online.
- ✚ Ability to set up alerts to decrease data entry errors.

Overall, we have been pleased with our association with MedInformatix and look forward to expanding our relationship as we move forward with our EMR implementation.

Sincerely,  
  
Kim Cloyd  
IT Support  
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