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MedInformatix, Inc.  
5777 West Century Blvd.  
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Los Angeles, CA. 90045

March 6, 2003

Dear MedInformatix:

I enjoyed meeting with you and your staff at your office in Los Angeles last week. During my return flight home I reflected on our extraordinary 11-year relationship and I felt compelled to communicate with you in writing to memorialize my thoughts.

On my initial visit with you in June of 1992 MedInformatix was a much smaller company but even then I was impressed by the diligence and dedication of your staff. There was a contagious feeling of energy and genius in the air. New ideas were debated and argued over fervently and when decided on, executed quickly. At that point Davlong had been engaged in the Medical Billing System business for 9 years and I had been searching for a way to expand our business solutions, to include EMR, for nearly 4 years. I made what was an obvious decision to me to select MedInformatix, a small and unknown company, as the basis for our EMR despite concerns from most of my advisors and colleagues at the time that this would be an extremely risky decision. My confidence in MedInformatix stemmed from the belief that in the software industry it is never size or money that creates success, but it's having the right people and I was convinced that MedInformatix had the right people.

I have been included as a member of the MedInformatix team throughout our relationship. It was my first experience in the concept of making your client and vendors strategic partners. I believe this concept is another key ingredient in the success of MedInformatix.

It has been extremely exciting to visit MedInformatix expanded facilities these last several days. You have obviously put a great deal of thought into how you have grown by maximizing your strengths in creativity and software development and leveraging off your strategic partners. Most importantly you have hired good people and preserved the feeling of energy and genius, which had impressed me so much on my initial visit.

You and the MedInformatix management team should be commended for your successful efforts to build such a fine company which is clearly why you have survived and prospered during these difficult times.

Sincerely,

David H. Long  
President  
Davlong Business Solutions