

New Announcement - September 1999

MedInformatix, Inc. Wins Health Care Industry Solution Award in Clinical/Patient Information Systems



Cal Wessman, President and Tom McGonigle, CEO of MedInformatix, Inc. holding the Microsoft Industry Solution Award



Tom McGonigle accepts the award from Microsoft at the 1999 Microsoft Healthcare Users Group Meeting in San Diego, CA, Sept. 14, 1999.

MedInformatix, Inc. Sweeps Six Finalist Nominations in Microsoft and MS-HUG's Health Care Industry Solution Awards

MedInformatix enables physicians and other healthcare workers to access the entire patient's chart and conduct both clinical and financial workflow at the actual point-of-care by utilizing Microsoft Windows Platform and Wireless technology

Los Angeles – August 20, 1999 – MedInformatix, a leader in the field of Electronic Medical Records, has been named a finalist in a six- category sweep of the Microsoft and Microsoft Healthcare User's Group's (MS-HUG) third annual Industry Solution Awards for Healthcare.

MedInformatix provides physicians and the healthcare industry with a total medical software solution that resides on the stability and strength of Microsoft products. The software comprises Computerized Patient Records (CPR) and an integrated practice management system designed to handle an enterprise wide-area networked environment. It enables the physician to have a "paperless" office by allowing the patient's records to be accessed at the actual point-of-care via a wireless pen tablet or stationary PC.

A preliminary judging panel of industry experts and analysts selected three Industry Solution Award finalists in each of nine categories. These finalists will have the opportunity to demonstrate their solutions at the MS-HUG Windows on Healthcare Conference in San Diego on Sept. 13 –17, 1999. Participants will be tested on a range of measurable business-benefit scenarios and asked to demonstrate how their application offers customers the best features and functionality. The winners in nine categories will be chosen after the judges view their solutions on-site and will be announced in a special ceremony on Sept. 14th at the conference.

"We are truly honored to be involved with MS-HUG and Microsoft in general," said Ginny McGonigle, Vice President of Sales. "We feel profoundly fortunate and elated to have had the value of the MedInformatix application recognized with six nominations by the prestigious panel of judges who took part in the ISA award nominations. ""We are pleased that MedInformatix has been named a finalist in six categories of the ISA Healthcare Awards," said Richard Noffsinger, worldwide healthcare group manager at Microsoft. " MedInformatix's solution in combination with Microsoft Windows NT and BackOffice family of products enables physicians to have access to powerful and reliable integrated solutions that handle an enterprise wide-area networked environment for a lower total cost of ownership."

MedInformatix is a pioneer, forging the way through this new and exciting electronic charting frontier, ushering physicians away from the historically flawed large mainframe systems of the past and into a new millennium, a software whose versatility and strength lies in the strength of its foundation. Constructed under the programming language of Visual C and C++, built under open architecture, Client/Server technology, Windows NT, Microsoft SQL Server and wireless technology, the software's adequacy has been challenged and proven outstanding throughout the medical industry with extensive documented client satisfaction and ROI. MedInformatix has enterprise level installations throughout the United States.

For Release 6 a.m. PDT Aug. 18, 1999

**Microsoft, Microsoft Healthcare Users Group
Name Industry Solution Award Finalists for Health Care**
Health-Care Application Developers Recognized for Outstanding Solutions

SAN DIEGO — Aug. 18, 1999 — Microsoft Corp. and Microsoft Healthcare Users Group (MS-HUG) Inc. today named **19** vendors as finalists for the third annual Industry Solution Awards for Healthcare (ISAH). An independent panel of judges selected finalists based on their use of Microsoft® technology, specifically the Microsoft Windows NT® Server network operating system and the Microsoft BackOffice® family of products, to provide tangible business benefits to health-care organizations.

A preliminary judging panel of industry experts and analysts selected finalists in each of nine categories from approximately 96 entries. These finalists will have the opportunity to demonstrate their solutions at the MS-HUG Windows® on Healthcare conference in San Diego Sept. 13–17, 1999. Participants will be tested on a range of measurable business-benefit scenarios and asked to demonstrate how their application offers customers the best features and functionality. The winners in nine categories will be chosen after the judges view their solutions on site and will be announced in a special ceremony on Sept. 14 at the conference. Bill Gates, chairman and CEO of Microsoft, will be the keynote speaker at this year's MS-HUG conference.

"Growing numbers of independent software vendors are taking advantage of the significant benefits that Microsoft's platform technology provides in creating robust scalable solutions for health-care organizations," said Richard Noffsinger, worldwide group health-care industry manager at Microsoft. "We are recognizing these finalists' ability to create impressive best-of-breed solutions that offer their customers the interoperability and scalability they require in today's health-care environment."

Health-Care ISA Finalists by Category

Following are the finalists in the nine ISA categories:

 Acute Care — Administrative/Financial Systems

Automating Peripherals Inc.

Data General Corp.

MedInformatix Inc.

 Acute Care — Clinical/Patient Information Systems

Picis Inc.

SEC Inc.

The Method Factory Inc.

■ Ambulatory Care – Administrative/Financial Systems

Health Information Systems Inc.

MedInformatix Inc.

Millbrook Corp.

■ Ambulatory Care – Clinical/Patient Information Systems

Brentwood Medical Products

JMJ Technologies Inc.

MedInformatix Inc.

■ Managed Care/Payor – Administrative/Financial Systems

Passport Health Communications

QCSI

Unlimited Innovations Inc.

■ Managed Care/Payor – Clinical/Patient Information Systems

CareTools Inc.

CommuniHealth

ParkStone Medical Information Systems Inc.

■ Emerging Technologies

Integrated Visions Inc.

MedInformatix Inc.

Pro Business Systems Inc.

■ Other – Administrative/Financial Systems

Automating Peripherals Inc.

Health Informations Systems Inc.

MedInformatix Inc.

■ Other – Clinical/Patient Information Systems

Brentwood Medical Products

MedInformatix Inc.

Sequoia Software Corp.

Category Descriptions

Acute Care includes hospitals and other health-care organizations that provide acute care or critical care.

Ambulatory Care includes group practices, individual practitioners and clinics.

Managed Care/Payor includes payor systems, insurance companies and health maintenance organizations.

Emerging Technologies includes health-care applications that incorporate the Windows CE operating system.

Administrative/Financial Systems includes appointment scheduling; admission, discharge and transfer; registration; staffing and scheduling; medical staff credentialing; practice management; patient billing; insurance claims processing; accounts receivable; accounts payable; costing; contract management; and materials management.

Clinical/Patient Information Systems includes physician support; nursing support; patient care information systems; results reporting; and access to medical research data and shared information between hospitals and physicians. The Clinical/Patient Information Systems category also includes medical records and charting; care plans; transcription; patient histories; Web sites for posting medical images and voice notes; Internet consultations between physicians; record security; online preoperative evaluation through post-operative recovery; and ICU.

Other includes home health care, long-term care, dental and miscellaneous health-care organizations.

Award Winners Selection Committee

The final judging panel includes Joseph Amoroso, director, University Physicians Inc.; Mark R. Anderson, vice president and service director, Healthcare IT Strategies, META Group Inc.; Larry F. Blevins, president and CIO, Mercy Information Services; Paul D. Hansen, director, Information Systems, Mercy Health Plans; John Hummel, director, System Applications and Integration, Sutter Health; Charlene Marietti, senior technology writer, Healthcare Informatics; Nick Mathe, president, Three Dot Communications; Charles E. Potter, director, Medical Informatics, Strang Cancer Prevention Center; Benjamin Rooks, director, Equity Research, CIBC Oppenheimer; Dan Vogel, vice president, META Group.

About MS-HUG

With headquarters in Ann Arbor, Mich., the independent, nonprofit Microsoft Healthcare Users Group is the leading health-care industry forum for exchanging ideas, promoting learning, and sharing solutions for information systems using Microsoft technologies. MS-HUG works to provide industry leadership, drive appropriate standards and develop associated requirements in support of health-care solutions. The diverse membership of MS-HUG is unified by a shared interest in implementing vendor- and user-developed software based on Microsoft technology to improve quality and efficiency in health care.

About Microsoft

Founded in 1975, Microsoft (Nasdaq "MSFT") is the worldwide leader in software for personal computers. The company offers a wide range of products and services for business and personal use, each designed with the mission of making it easier and more enjoyable for people to take advantage of the full power of personal computing every day.