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The administrator at Gulf Coast Orthopedic Specialists (FL) [claims](#) his practice's full utilization of MedInformatix EMR and practice management system has allowed it to meet or exceed nearly every MGMA best practices index. In the last three years the five physician group has dramatically improved its A/R, grown the practice, and reduced billing staff from nine to five. In reading the short case study, it sounds like the administrator should also get some credit for recognizing the practice's lack of full system utilization and for pushing the staff take advantage of the software's capabilities. When the administrator joined the practice, MedInformatix had been installed for two years. He brought in more training and led the charge for better system deployment. Successful implementations require a champion (or three.)